

# BETTS PLUMBING & HEATING SUPPLY, INC

14 Coleman Ave ~ PO Box 365 ~ Westfield, MA 01085

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WWW.BETTSPLUMBING.COM

















## CAPABILITY STATEMENT

Betts Plumbing & Heating Supply is a reputable and reliable plumbing wholesale company founded in 1959. As a woman-owned business, we take pride in our commitment to excellence, integrity, and customer satisfaction. With over six decades of experience, we developed relationships with reputable manufacturers, ensuring products of top-notch quality and performance. Betts has built strong relationships with mechanical contractors, facility managers, public institutions and government entities. We strive to understand our clients' unique requirements and provide personalized solutions to meet their needs.

### CORE COMPETENCIES

- Knowledgeable and highly trained team
- Attention to detail
- Fast, friendly consultive service
- Customer focused
- **Proactive**
- Reliable, resourceful and responsible
- Competitive pricing

DIFFERENTIATORS

- Final decision maker on-site
- Licensed plumber on staff
- High quality branded products
- Domestic pipe & fittings
- Over 20,000 SKU's in stock
- On call service
- Historic catalog library

### CORPORATE DATA

Founded: 1959

Incorporated 1979 State of MA

UEI: ZLNGGVBNP653

CAGE: 1WQG2

DUNS: 01-969-9149

FIN: 042-683208

NAIC CODES:

423720: Plumbing & Heating Equipment & Supplies (Hydronics) Merchant Wholesalers

423730: Warm Air Heating and Air-Conditioning Equipment and Supplies Merchant Wholesalers

SIC CODES:

5074: Plumbing & Heating Equipment and Supplies (hydronics)

5075: Warm Air Heating and Air Conditioning Equipment and

System for Award Management (SAM)

### CERTIFICATIONS

Supplier Diversity Office of MA:

WBE: Woman Business Enterprise

DBE: Disadvantaged Business Enterprise

SBPP: Small Business Purchasing Program

NY Office Of Diversity & Inclusion:

WBE: Woman Business Enterprise

DBE: Disadvantaged Business Enterprise

SAM.GOV

EDWOSB: Economically Disadvantaged Woman Owned Small Business

WEBNC:

WBE: Woman Business Enterprise

WOSB: Woman Owned Small Business

Memberships:

American Supply Association Member

Better Business Bureau Member

Greater Westfield Chamber of Commerce

### CONTRACTS & PAST PERFORMANCE

- MA Statewide Contract: FAC100 **Building Maintenance & Repair** & Operations
- MHEC: MC16-G19: Facilities: Maintenance, Repair & Operations (MRO)
- Roxbury Community College
- Westfield State University
- MA Dept of Conservation & Recreation
- Williamstown DPW

- Westfield Housing Authority
- City Of Westfield
- Hampden County Sheriff Dept
- Atkinson Elementary School
- MA Emergency Mamt. Agency

Fittings				
<ul> <li>ABS</li> <li>All Fuel Vent Pipe</li> <li>B-Vent</li> <li>Black Cast</li> <li>Bulkhead (PVC)</li> <li>Brass, Barbed &amp; Insert</li> <li>Cast Iron (SW/NH)</li> </ul>	<ul> <li>Chrome Plated Brass</li> <li>Clampall</li> <li>Compression</li> <li>CPVC (CTS &amp; Sch 80)</li> <li>Flare</li> <li>Forged Steel</li> <li>Galvanized</li> </ul>	<ul> <li>Galvanized Smoke Pipe</li> <li>Marco</li> <li>MegaGas</li> <li>MegaPress</li> <li>Merchant Steel</li> <li>Malleable (Sch 40/80)</li> <li>Mission Couplings</li> </ul>	<ul> <li>Nylon Insert</li> <li>Pex</li> <li>ProPress</li> <li>PushFit</li> <li>PVC (Sch 40/80, DWV)</li> <li>SDR 35</li> <li>Sewer &amp; Drain</li> </ul>	<ul> <li>SharkBite</li> <li>Soil Pipe (SW/NH)</li> <li>Stainless Steel</li> <li>Threadolet</li> <li>Warm Air Duct</li> <li>Weld</li> </ul>
Pipe, Tubing & Nipples				
<ul><li>ABS</li><li>All Fuel</li><li>B-Vent</li><li>Brass</li></ul>	<ul><li>Cast Iron (SW/NH)</li><li>Copper Tubing</li><li>Coated Copper</li><li>CPVC (CTS &amp; Sch 80)</li></ul>	<ul><li>Flex Connectors</li><li>Galvanized Smoke Pipe</li><li>Galvanized (40/80)</li><li>Gas</li></ul>	<ul><li>Pex</li><li>PVC (Sch 40/80)</li><li>SDR 35</li><li>Sewer &amp; Drain</li></ul>	<ul><li>Soil Pipe</li><li>Stainless Steel</li><li>Steel (Sch 40/80)</li><li>Strut</li></ul>
Hangers				
<ul><li>A-Band</li><li>Auto Grip</li><li>Band Iron</li><li>Bell</li><li>Bolts</li></ul>	<ul><li>C-Clamp</li><li>Ceiling Plate</li><li>Clevis</li><li>Emlok</li><li>Friction</li></ul>	<ul><li>Half Clamp w/nail</li><li>J-Hook</li><li>Mickey Mouse</li><li>Natick</li><li>Nuts</li></ul>	<ul><li>Side Beam</li><li>Split Ring</li><li>Strut</li><li>Suspension Pipe</li><li>Threaded Rod</li></ul>	<ul><li>Top Beam</li><li>Two Hole Clip</li><li>Van</li></ul>
Valves				
<ul> <li>Air</li> <li>Anti-Sweat</li> <li>Anti-Syphon</li> <li>Backflow</li> <li>Backwater</li> <li>Ball</li> <li>Ball cock</li> <li>Ball w/Drain</li> <li>Balancing</li> <li>Brass</li> <li>Butterfly</li> <li>Carbon Steel</li> <li>Check</li> </ul>	<ul> <li>Compression</li> <li>Cone</li> <li>CPVC-CTS</li> <li>CPVC Sch 80</li> <li>Curb</li> <li>Diverter</li> <li>Feed</li> <li>Fill</li> <li>Flanged</li> <li>Flare</li> <li>Float</li> <li>Foot</li> </ul>	<ul> <li>Gas</li> <li>Gate</li> <li>Globe</li> <li>Inlet</li> <li>Kornerhorn</li> <li>Lever Waste</li> <li>Metering</li> <li>Mixing</li> <li>Oil Safety</li> <li>OS&amp;Y</li> <li>Pex</li> <li>Press</li> <li>Pressure Reducing</li> </ul>	<ul> <li>ProPress</li> <li>Purge</li> <li>Push</li> <li>PVC</li> <li>Radiator</li> <li>Regulator</li> <li>Relief</li> <li>Safety</li> <li>Self Close</li> <li>Sharkbite</li> <li>Shower</li> <li>Solenoid</li> <li>Stainless Steel</li> </ul>	Steam Sump Pump Sweat Swing T&P Tempering Thermostatic Threaded True Union Vacuum Washing Machine Zone
Pumps	_			
Circulators     Condensate	Grinder     Laundry	<ul><li>Sewage &amp; Effluent</li><li>Sump</li></ul>	<ul><li>Transfer</li><li>Variable Speed</li></ul>	• Well
Plumbing				
<ul> <li>Air Baths</li> <li>Bath Tubs</li> <li>Braided Hose</li> <li>Faucets</li> <li>Flush Valves</li> <li>Garbage Disposals</li> <li>Grab Bars</li> </ul>	<ul> <li>Hot Water Dispenser</li> <li>Lavatories</li> <li>Repair Parts</li> <li>Seated Tubs</li> <li>Shower Doors</li> <li>Shower Fixtures</li> <li>Showers</li> </ul>	<ul> <li>Sinks</li> <li>Stems</li> <li>Stops</li> <li>Supply Lines</li> <li>Toilet Seats</li> <li>Toilets</li> <li>Towel Bars</li> </ul>	<ul> <li>Tub Surrounds</li> <li>Tubs</li> <li>Tubular</li> <li>Utility Sinks</li> <li>Urinals</li> <li>Vanities</li> <li>Vanity Tops</li> </ul>	Ventilation Fans     Water Coolers     Water Fountains     Water Heaters     Wax Rings     Whirlpools
Heating	_			
<ul> <li>Air Scoops</li> <li>Air Separators</li> <li>Air Tubes</li> <li>Air Vents</li> <li>Aquastats</li> <li>Backflow Preventers</li> <li>Baseboard</li> <li>Blower Wheels</li> <li>Boiler Gauges</li> <li>Boilers</li> <li>Burners</li> <li>Cad Cell Eyes</li> </ul>	<ul> <li>Capacitors</li> <li>Circulators</li> <li>Coin Vents</li> <li>Combustion Chambers</li> <li>Condensate Pumps</li> <li>Condensers</li> <li>Condensing Boilers</li> <li>Controls</li> <li>Dampers</li> <li>Electrodes</li> <li>Expansion Tanks</li> <li>Ez-headers</li> </ul>	<ul> <li>Fill Alarms</li> <li>Filters</li> <li>Flow Switches</li> <li>Fuel Pumps</li> <li>Furnaces</li> <li>Gas Valves</li> <li>Gauge Glass</li> <li>Gauges</li> <li>Hot Dawg Heaters</li> <li>Igniters</li> <li>Kick Space Heaters</li> <li>Limit Switches</li> </ul>	<ul> <li>Low Water Cut-offs</li> <li>Manifolds</li> <li>Mini-Splits</li> <li>Motors</li> <li>Nozzles</li> <li>Oil Burner Controls</li> <li>Oil Tanks</li> <li>Oil Valves</li> <li>Pipe Insulation</li> <li>Power Venters</li> <li>Relays</li> <li>Relief Valves</li> </ul>	<ul> <li>Sensors</li> <li>Smoke Pipe</li> <li>Tank Gauges</li> <li>Thermocouples</li> <li>Thermostats</li> <li>Vent Caps</li> <li>Venting</li> <li>Water Feeders</li> <li>Wells</li> <li>Zone Controls</li> <li>Zone Valves</li> </ul>
Tools & Chemicals				
<ul> <li>50/50</li> <li>95/5</li> <li>ABS Cements</li> <li>Acetylene</li> <li>Anti-freeze</li> <li>Augers</li> <li>Aviation Snips</li> <li>Basin Wrenches</li> <li>Boiler Brushes</li> <li>Boiler Cleaners</li> <li>Boiler Weld</li> <li>Caulking</li> <li>Coil Cleaners</li> </ul>	<ul> <li>Condensate Neutralizer</li> <li>CPVC Cements</li> <li>Crimping Tools</li> <li>Cutting Oil</li> <li>Deodorizers</li> <li>Drain Cleaners</li> <li>Drain Wrenches</li> <li>Element Wrenches</li> <li>Epoxy</li> <li>E-Z Oil</li> <li>Fitting Brushes</li> <li>Flaring Tool</li> </ul>	<ul> <li>Flux</li> <li>Furnace Cements</li> <li>Gloves</li> <li>Hand Cleaners</li> <li>Hole Saws</li> <li>Inside Pipe Cutters</li> <li>Lead</li> <li>Lubricants</li> <li>MAPP Gas</li> <li>Measuring Tapes</li> <li>Oil Absorbent</li> <li>Pex Tools</li> <li>Pipe Wrenches</li> </ul>	<ul> <li>Pliers</li> <li>Plumbers Grease</li> <li>Plumbers Putty</li> <li>Propane</li> <li>ProPress Tools</li> <li>PVC Cements</li> <li>Primers</li> <li>Root Killer</li> <li>Sand Cloth</li> <li>Saw Blades</li> <li>Screw Extractors</li> <li>Sealants</li> <li>Sheet Metal Screws</li> </ul>	<ul> <li>Silicone</li> <li>Socket Savers</li> <li>Solder</li> <li>Soot Removers</li> <li>Strap Wrench</li> <li>Teflon Tape</li> <li>Torches</li> <li>Thread Sealants</li> <li>Tubing Cutters</li> <li>Urinal Cakes</li> <li>Wax Rings</li> <li>Wipes</li> <li>Wrenches</li> </ul>