

Capability Statement



Tower Equipment Co., Inc.

Core Competencies:

- Largest inventory of HVAC controls in Connecticut
- Knowledgeable staff regarding control applications
- Capable of cross-referencing obsolete controls
- Custom control panel design, programming and construction
- Tridium AX and N4 certified staff
- Johnson Controls certified factory trainer on staff
- Stocking distributor for all Pneumatic Control Manufacturers
- Two locations, Stratford and Hartford, for easy access
- Member of CGNA which gives us access to the inventory of 43 of the largest controls distributors in the country

Differentiators:

- Exclusive Johnson Controls ABCS Distributor in Connecticut
- Exclusive Belimo Platinum Distributor in Connecticut
- Exclusive EasyIO Distributor in Connecticut

We do not sell any products we do not fully understand and can provide technical and application support to installing personnel

We provide programming and commissioning capabilities for the Building Automation Systems we support

Because we stock multiple control manufacturers' products, we are able to offer the best solution to a control application

Online and phone support services provided to related commercial products sold

Past Performance:

Yale University and School of Medicine

Campus Facilities Warehouse, Supplies and Controls contract

Duration: 5/2010 to open

POC: Garrett Ames garrett.ames@yale.edu

University of Connecticut

Campus HVAC Equipment, Supplies and Parts contract

Duration: 2/2013 to open

POC: Laurie Field laurie.field@uconn.edu

Massachusetts Higher Education Consortium

Campus Motors, Pumps, Compressors, Controls, HVAC & Services contract

Duration: 9/2016 to 8/2019

POC: joanmiller@mhec.net

Company Data:

Founded in 1946 in Bridgeport, CT we have grown over the intervening 70+ years to become the leading distributor of heating, ventilation and air conditioning controls in Connecticut

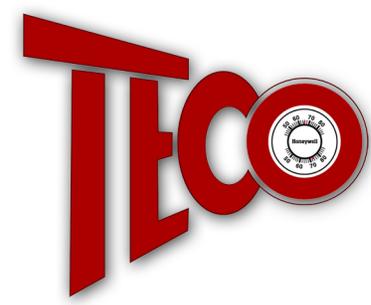
www.towerequipmentco.com

- **SAM ID** YFZJXV1256K5
- **Socio-economic certification** VOSB
- **NAICS** 423720
Plumbing and Heating Equipment and Supplies, Merchant Wholesalers
- **CAGE Code** 6CPO8
- **Accept Credit Cards** Yes

Core Services:

- AutoCAD wiring diagrams
- Job site assessment, evaluation and design
- Technical consulting provided for system integration, control design, panel fabrication and valve/damper sizing
- Training on HVAC, pneumatic systems, Niagara software suites

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Tower Equipment Co., Inc.
Servicing Your HVAC Needs since 1946
www.towerequipmentco.com

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Stratford, CT 06615
(203) 375-4420
(800) 346-4647

92 Weston St. - Unit 31
Hartford, CT 06120
(860) 724-3138
(877) 724-3138

BUILDING AUTOMATION

Johnson Controls - Facility Explorer and Verasys
EasyIO - Open Platform & WIFI Enabled Applications
Functional Devices - Network Compatible Relays

ELECTRONIC CONTROLS

Belimo - Direct Coupled Actuators, Economizer Packages, Valves - Connecticut Exclusive Platinum Distributor
Johnson Controls - Commercial and Refrigeration - Authorized Building Control Specialist
Honeywell - Residential, Commercial and Indoor Air Quality
Functional Devices - RIB Relays, Current Sensors and Transformers
Schneider Electric - Commercial Applications
Tekmar - Boiler, Domestic Hot Water and Snow Melt Applications
Automation Components - Sensors, Transmitters, and Interface Devices
Siemens - Actuators, Valves and Sensors
Honeywell Analytics - Gas Detection
Dwyer - Pressure Gauges and Transducers
Intermatic - Electronic & Mechanical Time Controls and Hour Meters
ICM - Time Delays, Phase Monitors and Head Pressure Controls
Mars - TURBO 200 Series Capacitors and Pressure Switches
Veris - Current Sensors and Pressure Transducers

VAV & ZONING

Exclusive Tower Equipment Zone Dampers
Honeywell - Residential and Light Commercial Applications
Zonfirst - Residential and Light Commercial Applications
Johnson Controls - Commercial VAV and VVT Zoning Applications
Viconics - Commercial VAV and VVT Zoning Applications
Warren - VAV Boxes and Electronic Duct Heaters

TOOLS & INSTALL MATERIAL

Mason Industries - Spring Mounts, Hangers and Flexible Hoses
Malco - Ductwork and Installation Tools
Diversitech - Neoprene Pads, Leak Detectors and Accessories
Supco - Installation Accessories

EQUIPMENT

Aprilaire/Research Products - Electronic & Media Air Cleaners and Dehumidifiers and Humidifiers
Fantech - Inline Centrifugal & Mixed Flow Fans and Energy/Heat Recovery Systems
Field Controls - Combustion Air Systems, Power Venters and UV Treatment Systems
Hart & Cooley - B-Vent, Diffusers, Grilles and Registers
Honeywell - Electronic & Media Air Cleaners and UV Treatment Systems
Johnson Controls - Variable Frequency Drives, Air Dryers and Low Leak Volume & Control Dampers
Lloyd Industries - Low Leak Volume & Control Dampers, Louvers and Access Doors
Southwark - Prefabricated Metal Ductwork and Fittings
Teco Westinghouse - Variable Frequency Drives
ATCO - Flexible Air Duct
Beckett - Large Capacity and High Temperature Condensate Pumps
Builders Best - Residential and Ventilation Terminations
Connect-Air - Specialty and Communication Cable
General-Aire - Steam Humidifiers
Honeywell Genesis - Low Voltage Thermostat & Sensor Wire
Little Giant - Condensate Pumps and Switches
System Sensor - Duct Mounted Smoke Detectors and Accessories

PNEUMATIC CONTROLS & ACCESSORIES

Exclusive Tower Equipment Pneumatic Fitting & Tool Kits
Parker Hannifin - Brass Fittings
Chevron - Fire Rated Tubing
Schneider Electric - Barber Colman/Invensys/Siebe/T.A.C.
Honeywell • Johnson Controls • Siemens • Krueter

ELECTRONIC & PNEUMATIC VALVES

BELIMO • HONEYWELL • SHNEIDER ELECTRIC • SIEMENS
• JOHNSON CONTROLS