

CAPABILITY STATEMENT



Core Competencies

ImEx Cargo is New England's first choice in cargo airline partners serving the Northeast. ImEx Cargo has been a highly regarded General Sales Agent (GSA) / General Sales & Service Agent (GSSA) for over 15 years. We are a New England based, independent, cargo company, which gives YOU the tools and support YOU need to maximize YOUR success in shipping products and materials locally, nationally and internationally.

In 2014 ImEx Cargo shipped to over 95 countries and 300 international destinations. This includes specialized cargo such as **Seafood, Oversized Goods, Dangerous Goods, High Value Items, Helicopter Blades, Aircraft Engines, Pharmaceuticals**. We have the experience and expertise to ship across the world as well as domestically, and we pride ourselves on consumer trust and transparency.

- Highlights:
 - Shipped over 4,000,000 kilos (4,000 metric tons) of freight to 300 international destinations; Managed over \$7.5 million for partners.
- 3rd Party Logistics Provider International & Domestic (Airfreight, Ocean Freight, Trucking)
- Cargo Pickup
- Sales & Marketing
- Have Represented 3 of the Top 20 All Cargo Airlines in N.E.
- Airport Warehouse & Ramp Supervision Administrative Services
- Brief Sales & Marketing Strategy Consulting for new entrants to the New England Market
- Logistics, Distribution, Warehousing, Storage, Transportation
- Business Development
- Supply Chain Logistics and Solutions
- Freight Reception & Handling

Pertinent Codes

Duns: 079767144

Cage Code: 7MGB5

NAICS: 481112, 481211, 481212, 481219

484110, 484121, 484122, 484210, 484220, 484230

493110, 493120, 493190, 492110, 492210, 488510

488991, 488991, 488999

UNSPSC: 81141601, 78101900, 7814000, 78101500

78101904, 78101502, 78101604, 78102000, 78131600

24110000, 78131800, 24102100, 78101901, 78101903

City, State, Federal Government Designation:

WOSB, EDWOSB, WBE, DBE, WBENC, ACDBE, SLBE, SBE

Past Performance

Cathay Pacific, Amerijet, Polar Air Cargo, Air Jamaica,

DAS Air Cargo, Gulf Airways, Econocaribe, AMI, Czech

Airlines,

Air Transat, Boston Freight Terminals, Horizon Air Services, Heavy Weight, 3com, Malden

Mills, Velcro USA, Masoneilan, Versachem, Air

Cargo Club of New England

Company Info

ImEx Cargo LLC

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Differentiators

- General Sales / Service Agent (GSA / GSSA)
- Freight Broker: MC9255-B DOT#2969425
- All Cargo Airline Partners/ Freighter Capacity
- 3rd Party Logistics Provider International & Domestic
- Oversized Cargo, Dangerous Goods, Pharmaceutical, Seafood
- Specializing in Unknown Shippers
- Worldwide Airfreight Customer Services
- Woman Owned Business
- 24/7 – 365 days
- Air/ Ocean/ Trucking

Michelle DeFronzo, Founder/CEO of ImEx Cargo, possesses over 25 years experience in the cargo industry

President and Executive Director of the Air Cargo Club of New England.

Professional Associations NAPW, EBCC, WTS, ACCNE, HISPANIC AMERICAN INSTITUTE

NAPW 2015.2016 VIP Woman of the Year Inductee (E200)

SBA Emerging Leaders Program 2016

2015 Recipient EB Chamber of Commerce Prosperity Awards

ImEx Cargo is a Certified Woman-Owned Company.