



**TONY RODRIGUEZ,**  
*President*

Email:  
[tonyr@danielpenn.com](mailto:tonyr@danielpenn.com)

151 New Park Ave  
Suite 106  
Hartford, CT 06106

P: (860) 232-8577  
M:(860) 573-0440  
F: (860) 760-6060

[www.danielpenn.com](http://www.danielpenn.com)



# Daniel Penn Associates

## CAPABILITIES STATEMENT

- Established, competent firm - 37 Years; 400+ Projects.
- Diverse multi-national Fortune 1000 and Government client base.
- Certified & Experience Lean & Six Sigma Consultants
- Outstanding rating by our clients (via D&B & GSA).
- **Core services:**
  - Operational Excellence and Lean Six Sigma
  - Lean and Six Sigma On-Site and Online Training
  - Maintenance Improvement and Asset Management
  - Regulatory Compliance and Good Manufacturing Practices
  - Warehousing Supply Chain Management Optimization
  - Staffing and Capacity Planning
  - COVID-19 Facility Protocols and Staff Preparation
- NAICS Codes: 541611, 541614, 541818, 541620, 541690, 541990, 611430
- Duns Number: 039435953; CAGE Code: 1LUL8; EIN: 061534463
- MBE/DBE Certified Firm – GNEMSDC, DBE (CT, RI, MD, MA).
- Helped clients achieve 25-35% productivity improvement and 10-20% in cost savings.
- Industry Sectors: Manufacturing, Government, Healthcare, Housing, Utilities, Financial Services

### Differentiators

- Decades of earned knowledge within private and government sectors
- Hands-on approaches to each operations challenge
- Guide teams to own their process and their success
- Follow-through support activities sustain results

### D&B Overall Rating Summary: 1.33

Timeliness - Delivery Performance	1.20
Problem Responsiveness	1.50
Quality of Purchased Service	1.60
Total Cost	1.10
Technical	1.50
Attitude of Supplier Personnel	1.10
Performance Scale:	
1.00 Outstanding	
2.00 Very Good	
3.00 Satisfactory	
4.00 Marginal	
5.00 Unsatisfactory	