

## Capability Statement



Schedule  
Contract GS-02F-0167V  
Contract GS-02F-0013W

### Core Competencies:

- Solutions that deliver substantial, long term operational improvements and cost reductions.
- Systems and procedures that deliver consistent, measurable, duplicatable results.
- Knowledge and expertise in creating a culture and organization that is consistently performing, learning and improving at a high level.
- Exceptional, expert service provided by a team of highly skilled professionals (20+ years average).
- Manufacturers/converters of cloth & paper wipers & rags.
- Cleaner, greener, safer products & programs.

### Differentiators:

- Expert staff includes 1 MBA, 1 PMP, 2 Chemical Engineers, all up to date in latest technologies.
- State of the art logistics (Vendor Managed Inventory) ensuring just-in-time, fast, accurate, reliable, hassle-free deliveries.
- Vast one-stop shop covering 10K+ facility supplies and representing 100+ leading manufacturers.
- ISO certified manufacturing partners.
- **Coming soon:** ISSA/CMI verified training program for facilities managers and custodians.

### Past Performance:

- **Federal Reserve Bank – Boston.** Drove substantial cost savings by introducing Envirox® green cleaning program & other critical supplies including bags, paper products, Purell® and janitorial equipment.
- **Eversource.** Provided materials to over 60 locations throughout New England. Reduced costs through product consolidation, and EDI (Electronic Data Interchange). Introduced Green cleaning and waste reduction programs.
- **Western New England University.** Improved worker & student safety through safer product selection and consolidation. Substantially reduced operating costs over several multi-year contracts.
- **General Dynamics / Electric Boat.** Provided specialty coated lamps for use in (specific) subs. Substantially reduced overall costs through order consolidation, improved logistics, and lower negotiated prices with the manufacturer.
- **FAC85 Multi-State Green Cleaning Contract.** A successfully awarded vendor on a long-term contract with hundreds of certified green cleaning products.



Wipers · Janitorial · Packaging · Safety

### Company Data:

Established in 1932, **Carey Wiper & Supply Co.** provides a complete line of facility supplies including wipers, janitorial, packaging & safety to a large customer base throughout New England, and the continental US.

We focus on total cost reduction through several unique programs that make the procurement process simpler and easier, employ technology and training to drive operational efficiencies and productivity gains, and utilize products that are cleaner, greener, and safer. **Coming soon:** our Cleaner Greener Safer University (CGSU®) which will offer a globally recognized certification program (ISSA/CMI) for management & cleaning staff.

**CAGE Code:** 0NTC0      **DUNS:** 018726893      **SAM:** Active  
**Certifications:** State of Connecticut – Certified Small Business.  
**HUB Zone (SBA qualified - certification in process).**  
**NAICS (Primary): 453998**  
Additional: 423930, 424210, 424690, 423450, 423840, 424130, 423620

### Government POC:

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