



# C & C Janitorial Supplies

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[WWW.CCSUPPLIES.COM](http://WWW.CCSUPPLIES.COM)

# Who We Are

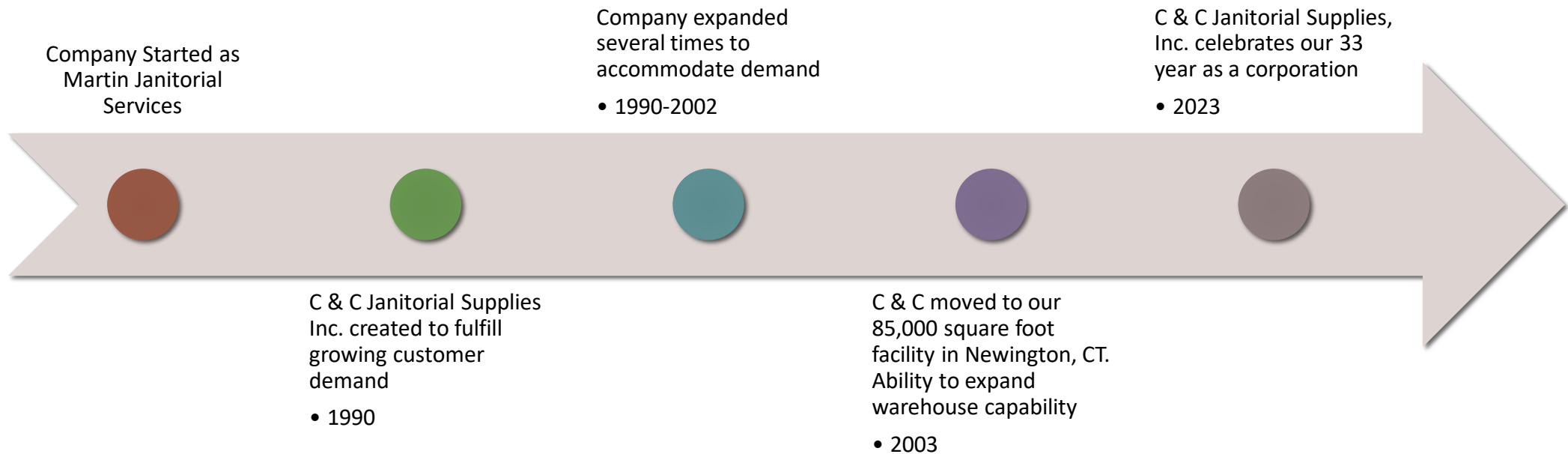
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- One Source Distributor for Education, Property Management, Health Care, Food Service, Municipalities and Utilities
- Family-Owned Business with over 35 Years Experience in the Industry
- Trusted Partner with some of the largest businesses in the Northeast
- MBE and Woman Owned business with active on-site leadership
- Experienced Account Management Team with 20+ years of average tenure
- A Connecticut Business based in Newington employing Connecticut Residents
- We currently supply multiple large campuses and various industries.

# C & C Janitorial Supplies Company History

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# Diversity

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- Grace Café - Owner and Company President
- Martin Café - Owner and Company Vice President
- State of Connecticut Small/Minority Business Enterprise
- DBE Certified Business in CT and MA
- Active Participant in Local and National Diversity Conferences



# Capabilities: Local



- Same Day/Next Day Delivery Capability in New \_ England
- Fully Stocked Show Room for Emergency/Small Item Purchase
- On site machinery repair shop for any type of equipment
- On site training capabilities for staff on cleaning procedures and products
- Dedicated Account Representative to Account



# Capabilities: National

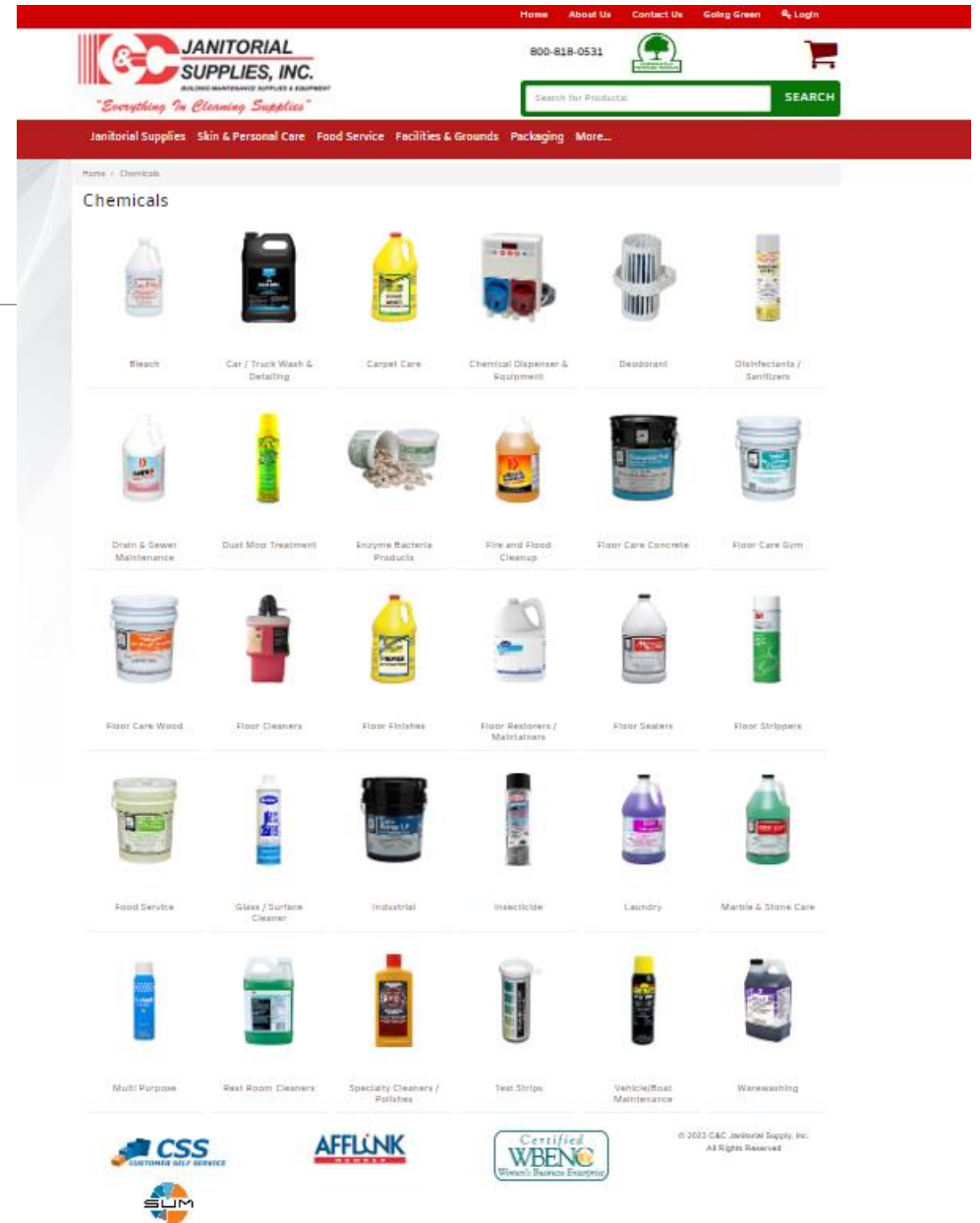
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- Through our Partnership with Afflink we have national distribution capabilities
- Supply Chain Optimization-Unmatched product breadth and single source invoicing
- GPO pricing-sourcing power Premier, Vizient and various other contracts.
- The ELeV8 Approach-Go to market strategy that delivers quantifiable solutions for total cost savings
- Ultimate Shopping Experience-Budget/Inventory Controls and B to C look and feel, ease of use.



# Product Offerings

- Green Seal/Sustainable Products
- Chemicals
- Cleaning Equipment/Supplies
- Food Service
- Grounds/Maintenance
- Snow Removal /Ice melt
- Industrial Packaging
- Lighting
- Liners/Trash Receptacles
- Paper
- Restroom
- Matting
- Safety/PPE



# Manufacturing Partners

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- We work with some of the largest and most respected manufacturers in the business
- If you need it, we can get it
- We do business with partners that share our business ethics
- We use manufacturers that support our customers with on site demonstrations and training, up to date technology, sustainable business practices, and regulatory and ethical compliance.



**SIMONIZ**





# Product Focus



- Focus on low-impact materials
- Experience working with large municipalities and green requirements (State of Connecticut, Massachusetts, and New York)
- Experience working with complex contract requirements and compliance
- Work closely with Manufacturers to develop and support sustainability programs

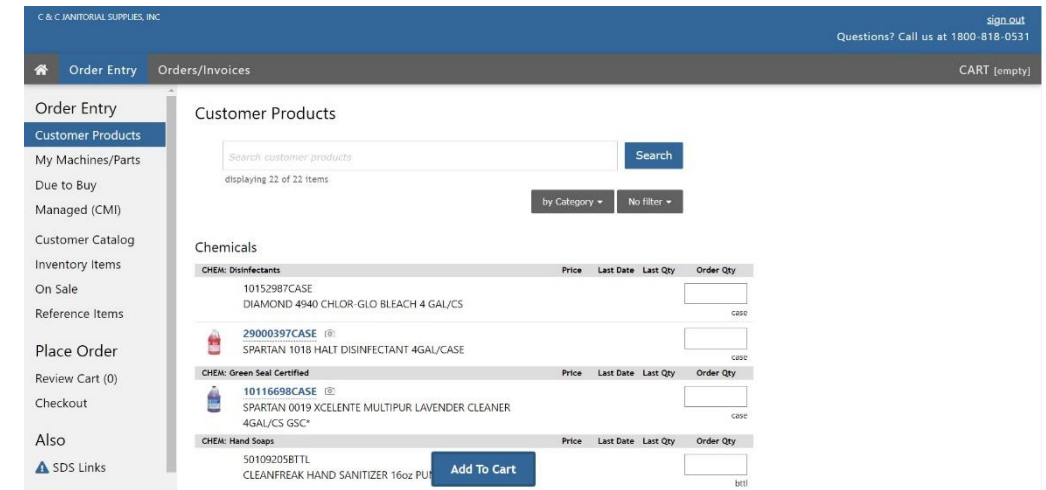


# Technology and Innovation

- EDI Compatible
- C & C Corporate Account Manager
- C & C Customer Self Service
- eLev8 by Afflink-Site Needs Analysis, Supply Chain Analysis, Workloading
- Manufacturer Cost Comparison



eLev8®



# Customer Experience

- Fleet of Vehicles to support the needs of our customers
- One Source facility supply
- Enhancing facility image
- Improving worker productivity
- Ease of doing business
- Training and education
- On site and local Account Manager's service focus
- Ease of Communication
- Experience in working with large companies
- Local Sales, Service, and repair support



# INNOVATIVE TECHNOLOGY

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To achieve sustainable hygiene management there is a lot to consider, and we have the solutions to accomplish **four points**:

- Provide peace of mind that the premises are clean and safe for employees
- Visibly prove that they are doing a good job, and the office is safe and clean
- Deliver and do more and more often with the same resources
- Continue to fulfill sustainability criteria

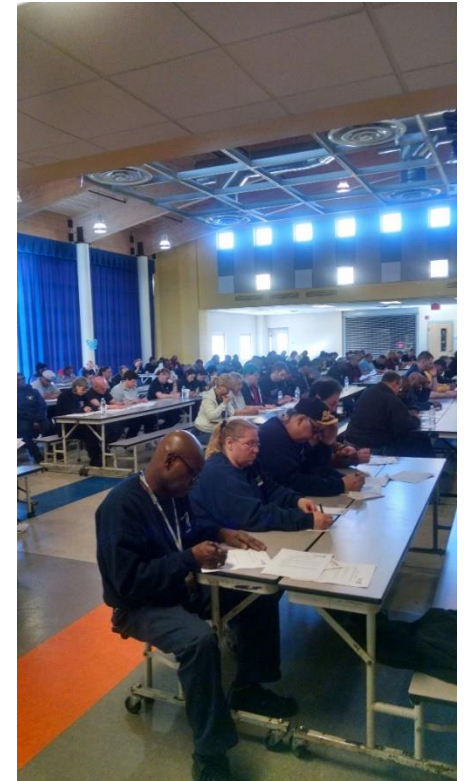
**Therefore, the key is to:**

- Ensure high cleaning quality and reduce complaints
- Improve operational efficiency
- Empower your cleaners to optimize resources
- Create a safe environment and peace of mind

# Training: Example

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- Annual Training for Custodians/Supervisors
- Over 200 Employees
- Presentation, Testing, Documentation, and Certificate of Completion
- GHS Standards
- Other School Districts Scheduled



# Training Support

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- Regularly scheduled training meetings should be conducted on an on-going basis (Product, Process, Best Practices, New Innovations, Safety)
- Will be conducted by C & C employees, Manufacturer SME, outside resources- We will facilitate best training source for particular subject
- Topics- Cleaning Protocols for various types of locations on Campus (classroom, restroom, office)
- Hazard Communication, GHS Standards, Bloodborne Pathogens
- Quality Assurance, Inventory Management, Workloading, Capital Equipment Tracking

# Training

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- All training and support at no cost
- Training conducted on-site, virtual, on-line, or at C & C Headquarters
- After hours, weekends, etc.
- Training on ordering platforms as well



# Stocking and Distribution

- Warehouse located in Newington, CT
- 85,000 Square Feet of Warehouse Space
- Full-Service Trucks and Vans
- Vehicles - All company-owned
- Strategically located for major highway access
- GPS Monitored



*"Everything In Cleaning Supplies"*





# Risk Management

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- Partner with the largest manufacturers in the world
- Catastrophic event will not affect customer business
- Afflink association-member firms would step in
- Frequency of deliveries from manufacturers
- Production of materials off-site
- Auxiliary warehouse on our grounds

# Product Overview

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- Cleaning Products
- Paper Products
- In the majority of the cases, we match the current program
- There are opportunities for consolidation and potential cost savings
- Would include dispensers

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