

Capability Statement



Power, Protect and Connect the Edge
Service Disabled Veteran Owned Small Business

Rob Lockwood, President

5 Terry Dr. Bethel, CT 06801

Rob@VetsPE.com 413-230-7740



New York State Certified
Service-Disabled Veteran-Owned Business

CORE COMPETENCIES

POWER EDGE supplies, installs and services Uninterruptible Power Supplies (UPS) devices, as well as Power Distribution Units (PDU's) and Cabling to Power your Edge/IDF closets to the highest standard.

More than just the lowest price – we offer full service: power survey, procurement, installation, monitoring, maintenance and battery disposal. From small business to large campus environments, we will accommodate all your UPS needs with state of the art infrastructure on which your business and your budget can rely with trust and confidence.

Our mission is simple: 100% customer satisfaction and nothing less.

Uninterrupted Power Supplies are vital to any business, agency or department that needs to run critical equipment without interruption. Power Edge has helped small businesses, schools, hospitals and Fortune 1000's implement comprehensive power management solutions.

- Unmatched pricing on thousands of power products
- Single Phase / Three Phase / Power Distribution / Power Protection/ Services & Sales
- Onsite or online / phone consultants who are experts in the field of UPS systems & power distribution units (PDUs)

Uninterruptible Power Supply: UPS

Power Distribution Units: PDU

MDF (data center) and IDF (closet) design / engineering

Hot air / cold air isle containment engineering & installation

Single Phase / Three Phase / Power Distribution / Power Protection

Certified technicians

Certified installation, testing and tagging

Battery Removal, COD's (Certificate of Destruction) HIPPA, EPA compliant

24 x 7 x 365 Emergency Remote & On-site Support available

Guaranteed Parts and Labor Service Contracts, Same Day Full Replacement

COMPANY DATA

- DUNS: **080392283**
- CAGE Code: **7QN36**
- SAM - Active
- SDVOSB verified in VIP database
- NY Service Disabled Veteran Owned Business #171406
- CT Veteran Owned Micro Business Certified
- CT DAS SBE Certified
- NAICS codes:
 - 335999 UPS manufacturer
 - 335911 Batteries, rechargeable, manufacturing
 - 335311 Power Distribution Manufacturing
- 423430 Computer peripheral equipment wholesalers
- 238210 Electrical Wiring Installation Contractors
- 811212 Computer peripheral equipment repair and maint.
- 221122 Electric Power Distribution
- PSC Codes:
 - J059, J061, L059, L061, N059, N061
- Technical Representative for, Maintenance and Repair of, and Installation of: Electrical and Electronic Equipment and Power Distribution Equipment
- We accept Credit and Purchase Cards
- We offer Full Warrantees
- We donate 1% of revenue to Disabled American Veterans

DIFFERENTIATORS

- Core focus on the edge/IDF closets
- As certified vendors we get volume discounts and preferred pricing
- IDF services - No more lifting and transporting 80 to 200 lb. UPS units from receiving department to IT closet, we do it for you.
- Worry free disposal with battery COD's (Certificate of Destruction) supplied
- 24 x 7 x 365 Emergency Remote & On-site Support
- Experienced Staff working with all major brands
- Open to subcontracting, partnering, joint venture

Customers

Peak Power Metro

Installed hundreds of single phase ups systems, including power management configuration and IP programming

Carl F. Long

President

(914) 443-8678

carllong@peakpowercorp.com

Columbia University

Procured, delivered and removed over 1,000 units for CU, including power management configuration and IP programming

Miguel Garcia

Senior Purchaser

(212) 854-9004

m.garcia@columbia.edu

Marcus & Millichap

Sold and installed dozens of single phase and 3 phase UPS nationally, including power management configuration and IP programming

Brian Y. H. Chang

V.P. of Information Services

(503) 200-2188

brian.chang@marcusmillichap.com

Vertiv / Emerson Network Power / Liebert Corporation

Purchased and installed hundreds of single and 3 phase UPS systems, including power management configuration and IP programming

Jay Mohr

Senior Sales Engineer / Manager

(631) 786-8192